

# NEW MEMBERS PACKET

Hopkinton Business & Community





### **Chamber Mission Statement**

The Hopkinton Chamber of Commerce is a business organization committed to serving its members by supporting and advocating for an environment where its members prosper.

#### The Chamber's role is to:

- Support, represent and promote the economic interests of local businesses
- Operate as a facilitator, convener, and partner to promote business well-being and balanced economic growth
- Actively participate in civic affairs and represent the business community to town government agencies
- Attract complementary new businesses to our community



### **Membership Benefits**

- Business Listing on Chamber Website and links to your website
- Attend Membership Events including Business After Hours, Ribbon Cuttings, New Business Tours, Holiday Stroll, and other events
- Opportunity to host and feature your business at networking events
- Connect with local businesses on a regular basis
- Promote your business through the bi-weekly electronic Newsletter
- Opportunities to provide your business promotions to members thru the Chamber's website
- The Chamber can provide resources to members in whatever capacity they need to support their business

### Membership to the Hopkinton Chamber of Commerce enables us to:

- Stimulate the Hopkinton economy through programs, events, and services
- Advocate for our members and the Chamber by promoting a pro-business climate and adopting positions to influence public policy through communications with elected officials
- Spotlight issues and gain visibility for Hopkinton economic development and local business needs
- · Generate timely communications about issues that impact our members and community
- Offer problem-solving services, as we work individually with businesses or as a whole to brainstorm initiatives and enact change

## FAQ's on next page.



## FAQ's

#### When does the Chamber meet?

- The Chamber Board meets the 2nd Tuesday of every month. Any chamber member is welcome.
- In addition, the Chamber members meet at the Breakfast Clubs, Business After Hours, Ribbon Cuttings, etc.



# What is the difference between a Breakfast Club and a Business After Hours?

- The Breakfast Clubs are Thursday mornings, 7:30am to 8:30am, and usually held at your place of business where you introduce your business to attendees. Some members have a slide show, others just give a quick talk - You can offer discounts for attendees, collect business cards for follow-ups, have sign-up sheets to collect emails or do it electronically. You provide coffee and/or doughnuts. If you don't have a brick n' mortar, you partner up with another business that does or the Hopkinton Center for the Arts often will provide a space.
- The Business After Hours are late afternoons, 5:30 to 6:30 and usually held at a local eatery. You can give a quick presentation, offer discounts for attendees, collect business cards for follow-ups, have sign-up sheets to collect emails or do it electronically. You provide apps via the eatery yourself or partner with another member to sponsor the apps. (Drinks are usually not included)

### How do I host a Breakfast Club or Business After Hours?

• That's easy! Contact our Events Chair, Brooks Farrar at brooks@resiliencecrossfit.com and let him know you would like to be a host!

### How do I make the most out of my Chamber membership?

- Submit (https://www.hopchamber.com/newsletter-submission-form) a video or news item/promo/event date/update about your business to the bi-monthly newsletter. Your business will be seen by over 600 subscribers. Make sure you are subscribed (https://www.hopchamber.com/contact-subscribe) as well!
- Input your business information into our website page "Chamber Members" (https://www.hopchamber.com/chambermembers) A how-to video is provided here: (https://www.hopchamber.com/new-members-area)
- Host a Breakfast Club or Business After Hours
- Attend Ribbon Cuttings and events of your fellow chamber members to network and discuss potential cross marketing possibilities.
- Be a Sponsor for our larger events, Holiday Stroll, Restaurant Week, Marathon Banners. Being a sponsor for these large events gets your business highlighted on mailers, social media outreach and newspapers.

### Membership questions?

Contact our membership committee at "info@hopchamber.com" and we will get back to you promptly!

For listing of our members and committees, plus much information, please visit our website at <a href="https://www.hopchamber.com">www.hopchamber.com</a> We look forward to seeing you!